

**KC Henry**  
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## **SUMMARY OF QUALIFICATIONS**

Thirty years in nonprofit management and consulting. Founded two organizations and provided direct leadership and consultation to facilitate efficient growth of many others. Successful consulting and project management with local, regional and international clients.

**Leadership:** Capacity to facilitate success by recruiting, training, motivating and developing teams.

**Strategic vision:** Proven ability to facilitate planning and implementation that leads to exceptional growth in nonprofit programming, administration, leadership and support, especially through startup years and transitional progress.

**Fund Development:** Exceptional track record in developing unique, applicable plans for successful annual funds, special campaigns and capital campaigns.

**Professional Development:** Service record with many diverse local and national boards and committees. Faculty, trainer and facilitator experience at numerous state, regional and national workshops and conferences.

## **PROFESSIONAL EXPERIENCE**

**1999 – Present: Nonprofit consultant. Specialty services include strategic planning; assessment; conducting workshops and trainings (for universities, nonprofit organizations, staff teams, boards); management and consulting relating to special projects; annual fund development; leadership training; interim executive director; special campaigns and board development. Clients include local, state and nationally based nonprofits, as well as clients in Alaska and South Africa.**

### **Recent continuum clients include:**

Executive Director for H&H Research Foundation, Houston, Texas. Responsible for all management areas related to this nationally based foundation's start-up; short- and long- range planning; grant guideline development; coordinating grant selection and fund disbursement; fundraising/development; Scientific Review Committee creation; and coordination of programs and activities.

Project Coordinator for Partnerships for Success, Geauga County, Ohio. Focused on mobilizing the community to participate in a county-wide planning process that

included evaluation and assessment of youth needs and services as well as the development and implementation of a strategic plan to meet identified needs.

Project Director for the Das Deutsch Center for Special Needs Children, a nonprofit Clinic in Middlefield Ohio. Coordinated and facilitated all start-up activities and initiatives (developing policies and procedures, initiating bank loans, etc); strategic planning; capital campaign; staffing and coordinating all committee and board activities. Included extensive work with the Amish community.

**Previous positions:**

1985 – 1999: Fieldstone Farm Therapeutic Riding Center, Inc.

Hired as an Instructor, promoted to Head Instructor (1987), Program Director (1990) and Executive Director (1993).

The following achievements were accomplished in partnership with a dedicated staff, volunteer core and Board of Trustees:

- \* Developed and implemented the program's first strategic plan, which in turn facilitated pronounced organization growth.
- \* Expanded a part time all volunteer program serving 16 students into full time operation serving 870 students in varied, effective programs. Increased annual revenue to \$780,000.
- \* Transitioned a five member founding Board of Trustees into a vital, active professional Board of 25 members. Developed a second organization (The TRC Foundation) and Board to manage the endowment.
- \* Completed a \$4 million capital and endowment campaign in less than 2 years utilizing only a very small internal staff and cultivating what had been a very small donor base.
- \* Designed and implemented an Annual Fund development plan that supported 1790% growth, maintained the program in the black and ensured future security with a strong endowment program.
- \* Facilitated the design and construction of a 47,000 square foot state-of-the-art facility with a community room that seats 250, modern education centers, kitchen, elevator and spacious office complexes.
- \* Developed volunteer force from 12 to 840 annually.

2002 – 2004 Fund development, public relations and board development consultant for Fairmount Fine Center for the Creative and Performing Arts. Interim Executive Director in 2003.

1977 - 1985: Founded two successful nonprofit programs: Central Illinois Riding Therapy, Morton, IL, and Progressive Equestrian Therapy, Prince George's County, MD. Positions included: Executive Director, Program Director, Volunteer Coordinator, Development Director and Instructor.

**EDUCATION**

Ongoing classes in nonprofit management, fundraising and leadership  
Principles of Effective Fund Raising, National Society of Fundraising Executives

Therapeutic Riding Instructor and Administrator Certification, Cheff Ctr, Augusta,  
MI  
BA, Hood College, Frederick, MD

## **PROFESSIONAL AND COMMUNITY AFFILIATIONS**

Federated Church – current

Federated Church Family Life Center Board of Trustees– current

Youth program advisor/volunteer - current

Stephen Minister 2001 - 2003

North American Riding for the Handicapped Association - current

James Brady Outstanding Professional Achievement Award - 2006

Cochairman strategic planning task force - 2006

Health and Education Committee – 1999- 2005

Board of Trustees 1992 - 1998

Outstanding Board Member of the Year – 1993

Directors Award – 2005

National Society of Fundraising Executives - current

Ohio Association of Nonprofit Organizations - current

Chagrin Valley Chamber of Commerce – current

Geauga Economic Leadership - current

Geauga County Community Improvement Corp – current

Geauga Community Development Advisory Committee 2004 - present

Chagrin Valley Rotary Club, Board of Directors, International Affairs Chairman -  
current

CASA Board of Directors (Court Appointed Special Advocate) – 2002 - 2006

Geauga Leadership Class of 2000

Articles published on nonprofit management and development – NARHA  
Publications

Board of Trustee of Geauga County Woman Safe Inc. 1999 – 2000

Orange High School - Outstanding Alumni Achievement Award - 2000

Cleveland Magazine - Cleveland's 50 Most Interesting People - 1999

Equine Director for Easter Seal Camp of Bloomington Illinois – volunteer staff - 2 week  
overnight camp for children with disabilities 1985 -1996